

Who are we?

HAFDE is a private limited company specialized in leather tanning and leather goods production. Our client base is international, continuously pushing us to keep the highest quality standards. We have a very strong social and environmental commitment and are continuously striving to go towards more environmentally friendly production processes.

We offer a wide range of leather, using different base materials (goat, sheep, cow, crocodile, etc.) with various tanning methods (chrome, vegetable and chrome free). We can accommodate all your needs for leather and leather goods production.

Ultimately, our goal is to produce chrome and sulphide free leather and empower many more marginalized artisans from informal settings by training them and offering job opportunities.

The collaboration with EFI

In order to achieve our objectives, we are supported by the International Trade Centre's Ethical Fashion Initiative (EFI). The Initiative aims to reduce global poverty by connecting micro-entrepreneurs from the developing world with the international fashion industry. EFI is helping us build our capacities in leather bags and shoe making as well as helping us upgrade our leather production to environmentally friendly chrome and metal free leathers. Partnering with EFI, we will outsource the production of some components of our bags and shoes to disadvantaged communities that will be specifically trained for the orders. We are committed to implementing the RISE framework of EFI to monitor our progress towards more sustainability.

R.I.S.E

RISE [Respect, Invest, Sustain, Empower] is a framework developed by EFI, ensuring Responsibility, Sustainability and Traceability in the supply chain. RISE is based on the respect of local communities' culture and traditions, investment and training in those communities and sustainable development to ensure a positive impact in the long term.

RISE ensures tracking of all activities along the production value chain to make an ethical product. This system allows consumers to follow the entire production process. A QR code to access all this information is embedded in each product tag called "RISE Product Passport."



GENERAL TERMS AND CONDITIONS OF SALE

These general terms and conditions of sale govern the relationship between HAFDE and the customer. They are applicable at the time an order is placed by the customer.

Sampling Processes

Our laboratory enables us to create a wide variety of customized leathers. Please send us detailed Technical sheets (with base material, example of finish, pantones) and examples of leathers (if you have any). Strong communication is paramount. We encourage you to contact our team to align on your needs.

Fees and lead time for samples

We are glad to start new collaborations so the first sample requested is free and the price of the next ones will be defined based on their complexity. Payment for samples is due prior to dispatch and samples are delivered within 40 days following the finalization of the Technical Sheets. Once you receive the samples, if any alterations need to be made, please update the technical sheets.

BULK PRODUCTION

Once samples are finalised and the cost of production agreed on, we require <u>a Purchase Order (PO)</u> with: unit style, quantity/unit, shipping address and requested dispatch date.

Minimum Order Quantity (MOQ) and Lead Time

The MOQ ranges from 250sqft to 5000sqft depending on the leather type. Please contact us to discuss the leathers you are interested in. If you produce leather goods with us using our leather, the above MOQs don't apply, the ones for leather goods production do.

Lead time for leather production varies between 3 to 7 weeks depending on the quantity and type of leather ordered. Please contact us for more details.

Deposit and Order Confirmation

All orders are invoiced and payable in US dollars (FOB). International <u>bank transfers</u> are the only accepted means of payment. Upon receiving the proforma invoice confirming the dispatch date, you will need to make a deposit (TT payment) to trigger your order's production. The deposit is either full payment of the order or an advance of 50%.

Prices and payment terms

The remaining amount can be paid using advanced payment one week before dispatch of the goods, a Letter Of Credit or the "Cash Against Document" procedure.

Quality

All our products undergo a stringent quality control process. However, given the nature of leather, there will be slight variations between hides.

Dispatch (Samples and Bulk Order)

You can choose between two options:

- You are responsible for covering the cost of dispatching samples / bulk orders. For this we require your courier agent, account number and a letter of authorization for the dispatch.
- 2. We take care of the dispatch and invoice you back.

Returns – Reimbursements

If the client is not satisfied with the quality of a delivery, we kindly request a precise documentation of the problem for our team to examine. If the request is justified, we will emit a credit note for a future order and replace the faulty products.

Force majeure

Should HAFDE be prevented from effecting deliveries of the goods by reason of either insurrection, war, terror attacks, riots, legal restrictions, strikes, natural disasters, permanent or temporary delay or inability to obtain labour, material or services, then, in each such cases, the obligation of HAFDE to effect deliveries shall be suspended until after such prevention shall cease to continue and HAFDE may withdraw from this Contract and be relieved from any liability. HAFDE will provide immediate notice to the client of the exceptional circumstances and reimburse advances.

CONTACT US

We are at your disposal if you have any questions or would like to place an order. Please contact us at the following address: <u>hafdeleathergoods@gmail.com</u>



Effects can be applied on leathers $\ensuremath{\mathbb{C}}$ Louis Nderi and EFI



The HAFDE tannery © Louis Nderi and EFI



Tie and dye leather $\ensuremath{\mathbb{C}}$ Louis Nderi and EFI



Bag lining © Louis Nderi and EFI



Goods ready to be shipped $\ensuremath{\mathbb C}$ Louis Nderi and EFI



Bag stitching © Louis Nderi and EFI



Tanning drums $\ensuremath{\mathbb{C}}$ Louis Nderi and EFI



Hides drying © Louis Nderi and EFI